

**STATE OF TEXAS
COUNTY OF TARRANT
CITY OF GRAPEVINE**

The Golf Course Advisory Board of the City of Grapevine, Texas met in regular session on this **18th day of January 2024** at 5:00 p.m. at the Grapevine Golf Course, 3800 Fairway Drive, with the following members present:

Louis Capone	Member (Present)
– Mario Valles	Member (Not Present)
Robert Blalock	Member (Present)
Tom Cherry	Member (Not Present but in attendance via phone)
Deborah Gore	Member (Present)
X Ronnie Hatley	Member (Present)
Dion Christison	Member (Not Present)
Bryan Humphreys	Member (Present)
– Jonathan Wall	Member (Present)

Constituting a quorum, with the following members of the City Staff:

Robert Singletary	Director of Golf
Eric Hunt	Head Golf Professional
Merlin Tielkemeir	Head Superintendent
Archie Grine	Restaurant Manager
Paul Slechta	City of Grapevine Council Member (Present)

CALL TO ORDER

Robert Singletary called the meeting to order at 5:02pm (Tom Cherry not in attendance in person).

CITIZEN COMMENTS

No citizen comments.

New Business

1) Tara Brook, from the city of Grapevine, did the oath of office for Jonathan Wall, Bryan Humphreys and Ronnie Hatley.

2) Robert commented on the executive summary report. Rounds were slightly higher to prior year with green fee and cart fee revenue up due to rate increase. Merchandise revenue was up slightly as we did a big clearing out sale during the month of December. Total revenue was up 12% to prior year. We covered the greens starting on January 13th and remained covered until the 21st. We have been lucky last winter as we only covered once. The 1st quarter continued to be busy with small to medium outings. The successes we encountered was Persimmon's added special events to drive more business. David's junior academy continues to thrive. Some challenges we faced were the continued struggle with Trojan batteries in the golf carts. Some carts will only last 9 holes which puts pressure on the operation. We are wanting the carts to last until October to put the expense into FY2025. Being a busy golf course puts wear and tear on the golf course so we are trying to put more rope on the course to maintain traffic patterns. We promoted Pat Shaunessy to shop attendant from outside service to help the golf professionals take one more day off during the slower months. Lance Venable

went on medical leave as of December 10th, 2023 due to another tumor mass on his spine. He is doing PT at the present time.

3) Merlin commented on the golf course conditions. They are in winter mood which consists of trimming trees and drainage work. They completed the drainage work on BB #2 which will help dry out the fairway better after rains. They have been chasing leaves throughout the course which takes time. They tried a different spray on the poa which did ok. It did not remove the poa just set it back. It is not as clumpy as it was last year, just thinner. They will be using a growth regulator to keep the poa and the Bermuda the same height. They will not use the same chemicals until the poa is resistant. They will continue to verticut the top plant of the poa to make putting surfaces smoother. Going into the winter the greens are good and they course is in great shape. RB asked if there would be more cart path work completed. RS commented on future cart path work that will need to be fit into the budget in the upcoming months. We will look to reseal some areas to be less invasive. Merlin was recognized by his peers for a lifeline achievement award. BH asked if he has enough staff and MT commented he has 1 open position to fill but is using a couple of part time temporary workers who mow greens in the morning. RS asked about the depths of the bunkers. We have 1 PT worker who has worked on several throughout the course but it is a massive process.

4) Archie feels good about the 1st quarter, but wished the revenue numbers were higher than budgeted. He got to see what his team could do when the restaurant is busy... from servers to kitchen to supervisors. The supervisors have worked on a new menu that will be rolled out the 1st of March. They are doing lots of different topic nights to drive revenue. The current team is continuing to stay in place and not much or any turnover in a turnover business. The kitchen crew is very helpful with different ideas. RS & EH meet with the Persimmon's management team every Wednesday to discuss upcoming events and different topics so all can be on the same page.

5) Eric commented on the instruction programs which continue to flourish. David is doing great work with the junior academy and have utilized the old clubhouse to do some inside instruction. He is using a launch monitor more on Friday nights to promote more instruction to the juniors. It helps them with exactly how far they hit the ball. The outing business continues to be positive and EH always quotes food into the overall prices. Groups of 24 or more will continue to be quoted with food inside the overall price. We are a very popular place for groups and it continues to be a battle to accommodate groups and not lose our identity.

CONSIDERATION of MINUTES

Consideration to approve the minutes from the October 19th, 2023 meeting were approved by a motion by Ronnie Hatley with a second from Lou Capone.

ADJOURNMENT

Robert Singletary asked for an adjournment of the meeting (5:40pm) and a second was made by Jonathan Wall. All were in favor and no one opposed.

ATTEST:

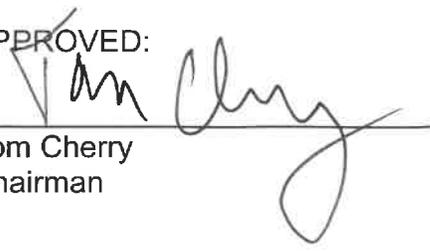


Robert Singletary

Director of Golf

APPROVED:

Tom Cherry
Chairman

A handwritten signature in black ink, appearing to read "Tom Cherry", is written over a horizontal line. The signature is cursive and extends to the right of the line.